

# HYROX

## Partnership Account Manager (North America)

HYROX - The World Series of Fitness Racing is a global sport event series started in 2017. HYROX is the new sport of fitness racing, composed of a community of fitness enthusiasts training towards a common goal. HYROX provides a journey of personal improvement and community driven success for people of all fitness levels & backgrounds. Inspired by millions of active people around the world considering fitness as their lifestyle HYROX offers a competition based experience for everybody together with strong partner brands like Puma, Red Bull and Myprotein and more.

### Description

The HYROX North America team is looking for a junior - mid level Partnership Account Manager, located in Chicago, to join our growing team! HYROX has grown to a global event series with over 80 events globally in our upcoming 24/25 season. The Partnership Account Manager serves as a key point of contact for regional, national and international brand partners, which are crucial to the success of the business. The role takes responsibility for ensuring that brand partners receive their contracted rights and benefits, developing long term relationships as well as an excellent experience working with HYROX.

### Core Responsibility

- Day to day management and relationship building of HYROX North America brand partners
- Ensure all partners receive their contracted rights and benefits such as:
  - Marketing deliverables (through channels such as social media, newsletter & website)
  - Onsite event activation/ branding
  - Gym Tour / Training Club activations and integrations
  - Logo implementation
  - Ticket allocation
- Ownership of contracted key dates, and associated deliverables
- Cross-department collaboration, required to work closely with the marketing/ athlete service/ gym affiliation/ operations departments in delivering the partner contract
- Ensure all partners are invoiced in a timely manner according to their contract
- Optimize partner retention & satisfaction through delivering an excellent service
- Track data-based KPI's
- Generate & present event related and quarterly partner reports
- Attend all HYROX NA Season races to personally manage and execute partnership on-site activations and relationships

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## Qualifications & Competencies

- Prior experience in Account Management, especially event industry preferred
- Strong communication skills, both verbal and written form
- Attention to detail and structured, solution oriented work ethic
- Hands-on and well organized project management skills, to ensure comprehensive and timely delivery of all contracted items
- Experience in working with Google Suite and project management software is a plus.
- Willingness to travel and ready to join and support HYROX on-site events
- Positive and team-oriented, results driven mindset, ready to support a high growing sport to become a global success story

## Benefits & Compensation

- Based on your experience level the salary ranges from approx. \$60.000 to approx. \$75.000 p.a.
- Attractive Holiday & PTO plans
- Health insurance, plan
- Retirement savings scheme
- A relaxed work atmosphere in a supportive team, flat hierarchies, and short decision-making paths, along with autonomy and creative freedom in your daily work.
- The chance to grow, learn, and thrive with opportunities for development in a dynamic, expanding company.
- Attractive office location in River North, Chicago IL.

For consideration, you just need to upload your CV and answer our questions on our application platform. Your contact person is Jochen Möller.

**APPLY HERE**